

3-6 MARCH 2020



**BE AN EXHIBITOR AND SPONSOR AT THE ONLY
NATIONAL EDUCATIONAL PROGRAM
BY DIALYSIS TECHNICIANS
FOR DIALYSIS TECHNICIANS**

DTX20 is the ONLY event that focuses on dialysis technology. Connect with Nephrology Clinical Technicians (NCTs) and Nephrology Biomedical Technologists (NBTs) to reach your prime marketing targets.

WHY SHOULD YOUR COMPANY BE AT DTX20?

Reach key purchasing influencers at LDOs & clinics

Connect with current and future customers

Be part of the newest dialysis event

Presented by NANT at the Tropicana Hotel, Las Vegas, NV
nant@meinet.com • www.dialysistech.net • 877.607.NANT



Dialysis Tech ConneXion is NANT’s annual event providing excellent opportunities for exhibitors to connect with our NCT and NBT participants .

This redesigned concept features **WiFi in the Dialysis Solutions Center** as well as lunch and refreshment breaks to optimize connections between attendees and exhibitors. The enhanced educational program is designed to improve technicians skills and knowledge, directly impact dialysis outcomes and improve the quality of care.

LOCATION

The Tropicana Hotel is located across from the *MGM Grand, Excalibur and New York, New York.*

The exhibits are located in the carpeted Pavilion; booths are provided a 7” x 44” ID sign but otherwise are unfurnished. There are a limited number of multiple booths available. Booth drape color is black.

The Tropicana Hotel & Casino, 3801 Las Vegas Blvd. South, Las Vegas, NV 89109. Reservations: **800.634.4000**, refer to NANT for the group rate of \$105 for Club Deluxe plus a \$15 resort fee and tax. Upgraded suites are also available. Reservations must be made by **7 February 2020.**

Booth Fees	<i>Includes lunch on Thursday and WiFi for all exhibitors and attendees.</i>
10’ x 10’	\$3,095
10’ x 20’	\$4,595
10’ x 30’	\$6,395
10’ x 40’ or 20’ x 20’	\$7,695
Non-profit*	\$1,095

** Nephrology-related not-for-profit and certification organizations will be assigned booths on a space available basis. Skirted table included.*

Wednesday, 4 March 2020	
10:00 am — 5:00 pm	Exhibitor Move-In
5:00 — 7:00 pm	Opening Reception
Thursday, 5 March 2020	
9:35 — 10:35 am	Exhibits/Refreshments
11:20 — 1:00 pm	Lunch in Exhibit Hall
2:35 — 3:15 pm	Exhibits/Refreshments
5:00 — 6:00 pm	Exhibits/Reception
6:00 — 9:00 pm	Move-Out
<p><i>NOTE: The exhibit hall must be cleared on Thursday evening. Please contact show management if there are any concerns or questions about move-out.</i></p>	



Contract and Payment Deadline:

12 FEBRUARY 2020

Contract and full payment must be received by 12 February for inclusion in the conference program.

DTX20 Exhibit Manager : Doug Conrad | 937.586.3705/877.607.NANT | nant@meinet.com

Mailing: 11 W. Monument Ave. Ste. 510, Dayton, OH 45402 • Fax: 937.586.3699



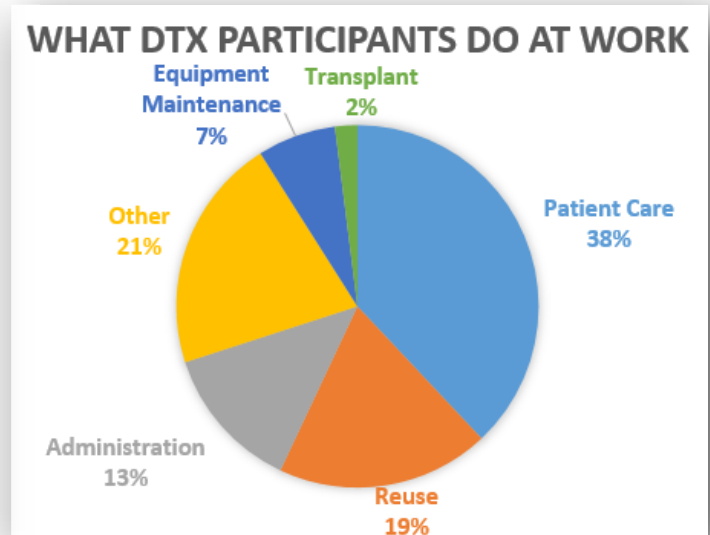
is presented by



NANT's mission is to promote the highest quality of care for the CKD patient through education and professionalism

NANT HAS EVERYTHING YOU NEED TO ADVANCE YOUR CAREER IN DIALYSIS

Resources Opportunities Contact Hours Networking Advancement



PREVIOUS NANT CONFERENCE EXHIBITORS

American Association of Kidney Patients
 AmeriWater Inc
 AOSS Medical Supply
 Arkray USA
 Ascend Clinical
 Avenu Medical
 B. Braun Medical Inc.
 Baxter Healthcare Corporation
 BD
 Board of Nephrology Examiners, Nursing & Technology
 Cath Dry, Inc.
 Cantel
 Chair-A-Medics
 Centers for Disease Control and Prevention
 Champion Manufacturing, Inc.
 DaVita Kidney CARE
 Diasol Inc.
 Fist Assist Devices LLC
 Fresenius Medical Care North America
 GIA Medical
 H&S Technical Services
 HemaSource
 Henry Schein Inc.

Ideal Supplies
 Impact Service
 Integrated Biomedical Technology, Inc
 Kidney Community Emergency Response Coalition
 Medcor, Inc.
 Medical Solutions International
 Metro Medical Supply
 National Association of Nephrology Technicians / Technologists
 National Kidney Foundation
 National Nephrology Certification Organization
 Nephrology Nursing Certification Commission
 Nikkiso America, Inc
 Nipro Medical Corporation
 NxStage
 Rockwell Medical
 RPC
 Serim Research Corporation
 SVS Inc.
 The Scale People, Inc.
 Total Quality Medical Inc.
 United Laboratories Inc.
 Winco, Inc



SPONSORSHIP OPPORTUNITIES

Increase your visibility at DTX with these sponsorship opportunities:

- **Provide scholarships so technicians can attend DTX20:** Technicians who come to their first event as scholars often become the industry's future leaders. Your company will receive recognition in the DTX promotional materials, podium time when you present your scholars with their certificate and photos of you and your scholars - great for increasing your brand recognition!
- **Food and Social Event Sponsorship:** The surest way to technicians' hearts and mind is to feed them! We have a lunch sponsorship available on Wednesday as well as refreshment breaks and receptions.
- **Registration Materials:** Put your brand in the hand of every DTX20 participant. All of the registration items can be personalized with your company's name.
- **Underwrite an Educational Session:** Help DTX20 enhance the professional program and A/V staging.

Your company sponsorship will be recognized with your logo, identification in the printed program, NANT News and announcements during the meeting as appropriate.

SPONSORSHIP ITEMS AVAILABLE

SCHOLARSHIPS	\$900/scholar
SOCIAL EVENT SPONSORSHIP	
Continental Breakfast	\$3,000
Refreshment Breaks	\$2,000 each
Opening Reception Food	\$6,000
DTConneXion	RESERVED
Networking Breakfast	\$5,000
REGISTRATION MATERIALS	
Totebag	\$3,500
Notepad with Pens	\$2,000
Water Bottles with Company Logo	\$1,500
Lanyards	\$1,500
Bottled, purified water with logo	RESERVED
Banners	RESERVED
Charging Station for phones/tablets	\$2,000

EDUCATIONAL SESSION UNDERWRITING

Keynote Speaker (introduction and promotional announcement)	\$3,000
Concurrent Session	\$1,000

ADDITIONAL OPPORTUNITIES

Professional Headshots	\$3,000 each day
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TELL US YOUR IDEA...

Partial sponsorships are available for some events.

Call for more information.





National Association of Nephrology Technicians
 3-6 March 2020
 Tropicana Resort & Casino, Las Vegas

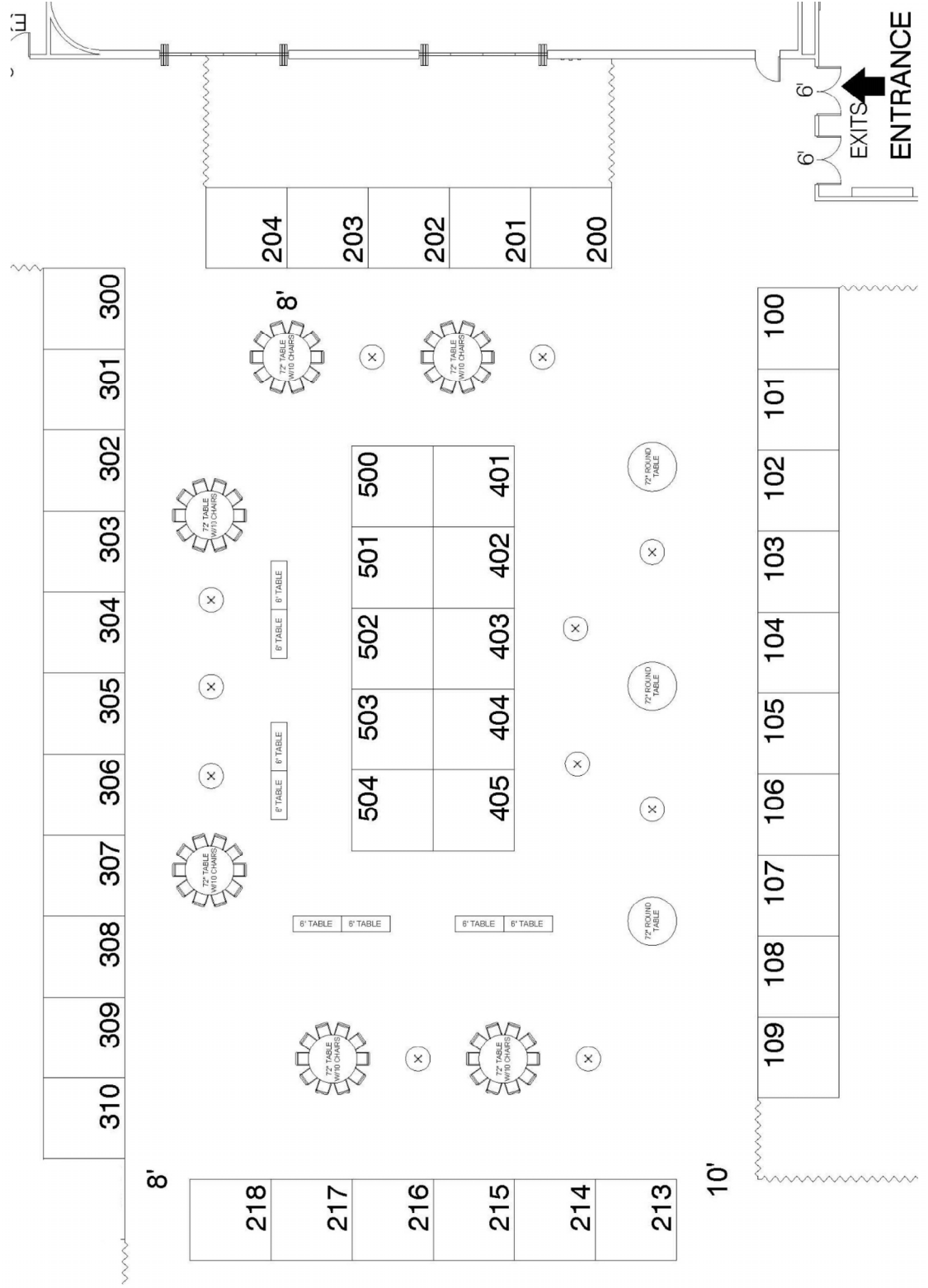


Exhibit Contract



3-6 March 2020
Tropicana Hotel, Las Vegas



You can complete this form online and pay at <https://tinyurl.com/DTX20EXH>

Please complete the contact information below. This person will receive all exhibitor correspondence.

Company Name: _____

Contact Person: _____ **Title:** _____

Address: _____

City: _____ **State:** _____ **Zip Code:** _____

Phone: _____ **Fax:** _____

E-mail: _____ **Website:** _____

Booth Size	Rate	Booth Preferences*
<input type="checkbox"/> 10' x 10'	\$3,095	1 st
<input type="checkbox"/> 10' x 20'	\$4,595	2 nd
<input type="checkbox"/> 10' x 30'	\$6,395	3 rd
<input type="checkbox"/> 10' x 40' or 20' x 20'	\$7,695	4 th
<input type="checkbox"/> Nonprofit 10' x 10'	\$1,095	

* Sponsors and previous exhibitors will receive priority booth assignments if deposit or full payment is received by 1 October 2019

We prefer **not** to be located near the following companies:

Products/Services Description Please provide an optional 50-word description of your products and services that will be included in the program materials for all attendees. Descriptions must be submitted no later than **7 February 2020**. Please e-mail your descriptions to nant@meinet.com.

Payment of Fees **BOOTH SPACE IS CONFIRMED WHEN 50% DEPOSIT IS RECEIVED; FULL PAYMENT IS DUE 10 JANUARY 2020.** Sponsors and last year's exhibitors will receive priority booth assignments. The contract and payment deadline for inclusion in the program is **12 February 2020**. Exhibit fees must be paid by check or credit card (American Express, MasterCard or Visa). NANT Tax ID Number 14-1722307.

In accordance with the terms, conditions and regulations governing exhibits at NANT meetings, the undersigned hereby makes application for exhibit space that when accepted by NANT becomes a contract. All rules and regulations as outlined in the exhibit prospectus, as well as any amendments published by NANT are part of this contract. Failure to abide by such rules and regulations results in forfeiture of all monies paid or due to NANT under terms of this agreement.

Signature

Date

Payment Information (FIN # 14-1722307)

Payment enclosed. Please make check payable to NANT.

PAY ONLINE WITH YOUR CREDIT CARD

Amount: \$ _____

American Express - MasterCard - Visa

Please go to <https://tinyurl.com/DTX20EXH> to charge your exhibit fee

PLEASE SEND COMPLETED APPLICATION AND CHECK PAYMENT TO NANT:

11 W Monument Ave, Suite 510, Dayton, OH 45402 ● P: 877.607.NANT ● F: 937.586.3699 ● nant@meinet.com



EXHIBIT RULES AND REGULATIONS



1. Show Sponsorship and Management: This meeting is produced by and is the property of the National Association of Nephrology Technicians/Technologists (NANT). NANT will provide all show management functions and establish all show policies. Each prospective exhibitor is required to sign the Application and Contract for space. By doing so, he subscribes to the Rules and Regulations, which are a part of the Application and Contract.

2. Space Allowance and Selection Procedure: Space will be assigned on a first come basis, based on when the payment or purchase order is received. If all choices requested by the exhibitor have already been assigned, NANT will allocate space from that which is available and the exhibitor agrees to accept such assignment. NANT reserves the right to grant priority to sponsors and previous exhibitors.

3. Cancellation or Withdrawal: An exhibitor may cancel or withdraw from the show(s) subject to the following conditions: (a) the exhibitor shall give NANT notice in writing of his intention to cancel or withdraw from the show. (b) Refund schedule: cancellation received 3 months prior to show - fee refunded in full. Cancellation received between 3 months and 30 days - 50% of fee is refunded. Cancellation received 29 days or less prior to show - fee is not refunded. In the event of cancellation, NANT shall have the right to use said space for its own convenience including selling the space to another exhibitor, without any rebate or allowance to the canceled exhibitor. NANT assumes no responsibility for having included the name of the canceled exhibitor or description of his products in programs, news releases, or other materials.

4. Default of Occupancy: Any exhibitor failing to occupy by 8:00 a.m., the day of the show(s), space contracted for but not canceled is obligated to pay the full cost of such space. In that event, NANT shall have the right to use said space for its own convenience, including selling the space to another exhibitor, without any rebate or allowance to the defaulting exhibitor. NANT assumes no responsibility for having included the name of the defaulting exhibitor or descriptions of his products in the show program, brochures, news releases, or other material.

5. Building Occupancy: In case the premises of the Tropicana Hotel shall be destroyed or damaged, or if the show does not take place as scheduled or is interrupted and/or discontinued or access to the premises is prevented or interfered with by reasons of strike, lockout, injunction, act of war, act of God, emergency declared by any governmental agency or by NANT, or for any other reason, this contract may be terminated by NANT. In the event of such termination, the exhibitor waives any and all damages and claims for damages and agrees that the sole liability of NANT shall be to return to each exhibitor his space payment less his pro rata share of all costs and expenses incurred and committed by NANT.

6. Service Organizations: In no instance shall NANT be responsible for the conduct of any contractors, sub-contractors or their employees acquired by an exhibitor. NANT assumes no responsibility for failure to perform by contractors.

7. Booth Arrangement: All exhibitors shall arrange their displays so they utilize only the booth area contracted for and in such manner as to recognize the right of other exhibitors and show visitors and to conform to the overall pattern developed by NANT. **Appearance:** An exhibitor is responsible for maintaining an appropriate display. Exhibitors must arrange to remove excessive amounts of trash or waste materials during show hours. **Fire Regulations:** All materials shall be fire-resistant.

Storage: Exhibitors shall provide storage within their display space or with the drayage company. NANT will not be responsible for storage of Exhibitor materials or equipment.

8. Music Licensing: NANT will not be responsible for acquiring music licensing agreements on behalf of exhibitors. If any part of the exhibit or display includes the use of live or recorded music, a licensing fee is required. For additional information, please call the following toll-free numbers: American Society of Authors and Composers at 1.800.627.9805 or Broadcast Music Inc. at 1.800.669.4264.

9. Delivery and Removal: Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during the show without permission first being secured in writing from NANT.

10. Material Handling: NANT will designate an official exhibit service contractor for the annual DTX event at the Tropicana Hotel. The official service contractor is the exclusive provider of material handling, booth furnishings and other services. An Exhibitor packet with specific details will be provided to each contracted exhibitor.

11. Safety, Fire and Health: The exhibitor must comply with safety, fire and health ordinances regarding installation and operation of equipment. All displays, exhibit materials, and equipment must be reasonably located and protected by safety guards and fireproofing to prevent fire hazards and accidents.

12. Care of Building: No exhibitor may allow an article to be brought into nor permit any act to be done in the Tropicana Hotel which will increase the premiums or void policies of insurance held by NANT. No exhibitor may permit any act by its employees by which the premises shall in any manner be marred or defaced. Exhibitor must surrender the space occupied by him in the same condition as at the commencement of occupancy. Any damages done to the premises by the exhibitor shall be made good to NANT or the Tropicana Hotel as their interest may appear.

13. Security: NANT and the exhibit facilities will take precautions to safeguard exhibitor's property by means of regular perimeter guard service. However, NANT will not be liable for damage or loss to exhibitor's property through theft, fire, accident, or any other cause. Exhibitor should insure his own exhibit and display materials. NANT will not assume liability for any injury that may occur to show visitors, exhibitors, or other agents or employees of exhibitors.

14. Exhibitor Badges: Exhibitor Personnel must register. Individuals wishing contact hours must pay the registration fee for the DTX event.

15. Liability: In the event that NANT shall be held liable for any situation which might result from a particular exhibitor's action or failure to act in any manner whatsoever, such exhibitor shall reimburse NANT and hold NANT harmless from liability resulting there from.

16. Indemnification: Exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of injury to persons or damage to exhibitor's displays, equipment, or other property brought upon the premises of the Tropicana Hotel and agrees to indemnify, defend and hold harmless NANT, the Tropicana Hotel, and its owners, servants, agents and employees against all claims or expenses for such losses, including reasonable attorney's fees, arising out of the use of the Tropicana Hotel premises excluding any liability caused by the negligence of NANT or the Tropicana Hotel or its owners, servants, agents and employees.

17. Insurance: The Exhibitor understands that that neither NANT nor the Tropicana Hotel maintains insurance covering the Exhibitor's property or lost revenue and it is the sole responsibility of the Exhibitor to obtain such insurance.

18. General: All matters and questions not covered by the Contract, Rules and Regulations are subject to the decisions of the NANT Exhibit Manager. The Contract, Rules and Regulations may be amended at any time by the NANT, and all amendments or additions that may be so made shall be equally binding on all parties affected as the original Contract, Rules and Regulations.

19. Hospitality Suites and Meetings: Exhibitors' Hospitality Suites and Meetings shall not conflict with any scheduled Conference event. Exhibitor Hospitality Suites must be approved in advance by NANT. **NANT must provide their approval to the hotel for Hospitality Suites to be released; this approval will not be granted for companies that are not approved NANT exhibitors.**

20. Right of Refusal: NANT has the right to refuse exhibit space to any applicant for any reason whatsoever.